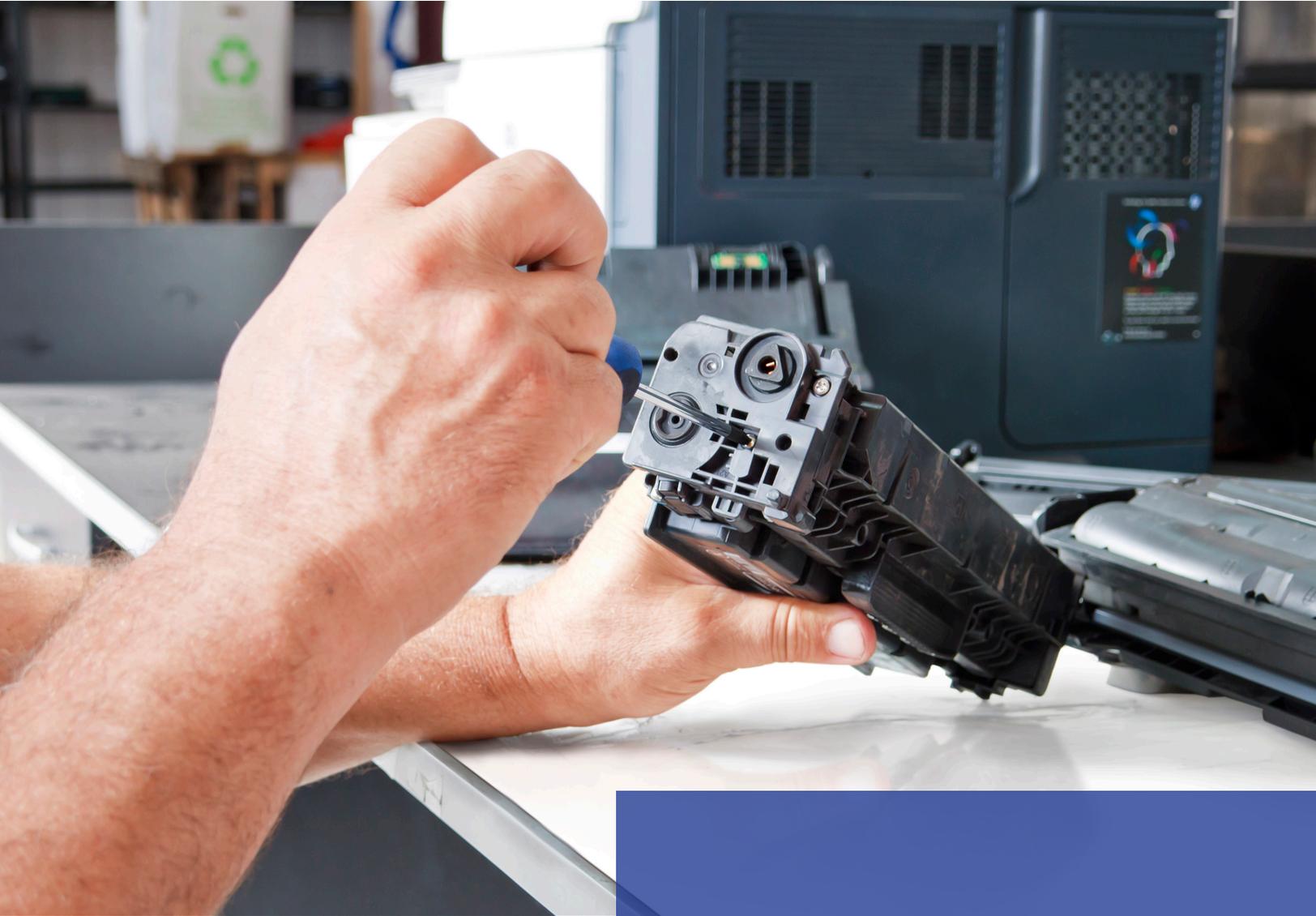




Simplified IT, Simplified Solutions!



AMA Networks, based in San Diego, has been helping small and medium sized businesses to manage their IT since 2009. Our IT Support and IT Service platform can help align your Information Technology (IT) needs with your business goals and objectives. In addition to our Professional IT Support and Services, we offer Managed Services, Cloud Services, San Diego IT Consulting, daily system maintenance all the way to more complex engineering projects. Our goal is to allow you to focus on your core business and leave the "it stuff" to your trusted team of experts. Our experienced team of IT Engineers will work with you to set the goals to help you change, understand, and clearly define your IT needs to work for your environment and deliver the top services and quality.

AMA Networks Case Study Series

**National Copy Cartridge
Toner Cartridge Refill Industry**

www.amanetworks.com

Case Study Series - National Copy Cartridge

About National Copy Cartridge (NCC)

Jim Meyers has been the president of NCC for about four years. They are a wholesale company that manufactures laser cartridges for laser printers. They take empty cartridges, refurbish them and replace the parts and the components within them. They then fill them with high quality after-market toner, put chips on them, test, package and ship them to wholesale customers. Mr. Meyers says they sell mainly to dealers and distributors nationally and internationally.

The Challenge

Mr. Meyers explained he was originally doing everything regarding IT himself. He built his own servers, established his network and did the physical infrastructure. This was taking up a lot of his valuable time and he reached a point when he knew he needed to hire an external managed IT company. "I was having some challenges as an entrepreneur. I can do anything myself it just comes down to how long it's going to take me to acquire the skills to do those things. I became busier and busier and I needed to expand our server storage space and add a secondary server as a backup. I called a number of companies but many just wanted to sell me a big service. They want to come in and maintain your systems but I didn't need that, I needed specific help on a specific issue," Mr. Meyers explained.

The Solution

NCC hired AMA Networks to solve all of their IT issues and Mr. Meyers has been very pleased with his service. "AMA Networks have been extremely accommodating to my needs. I was maxed out at storage capability so I had bought some surplus equipment and I needed to integrate it into my network. AMA Networks helped me do that as well as add an additional server, increase my storage and they made my system work more efficiently. They really expanded the capability of my network." AMA Networks has been able to provide service remotely and has taken their business from digital to virtual. It has allowed NCC to have one capability, many different servers on one physical set of processors. "AMA Networks deals with issues very quickly. In the past in order to resolve an IT issue it started off with me trying to figure out what to do, which was very time consuming. IT is not a value added service, it doesn't make a product that is sold and it doesn't bring in customers, it's just a tool. I wanted to reduce the amount of effort I was spending on it. Hiring AMA Networks has really saved my time and energy, the last thing I want is to have the network, printers or phones go down. We need to be able to rely on these systems to get our work done."

"The biggest thing for me is that the systems are on-line and they're robust. I need everything working as intended, less maintenance and less downtime. AMA Networks ensures all of that and they understand what your needs are and they fix issues for you. They are very customer service oriented and they do what you need them to do."

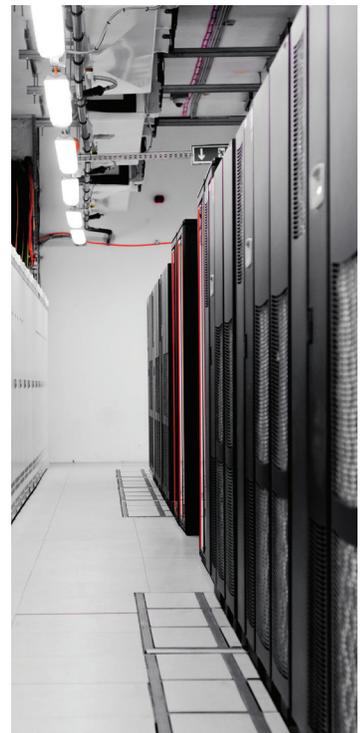
With AMA Networks' Managed IT Services, your company can enjoy all of the benefits of an in-house IT team without any of the financial and organizational downside. Call us today!

“ I need everything working as intended, less maintenance and less downtime. AMA Networks ensures all of that and they understand what your needs are and they fix issues for you. They are very customer service oriented and they do what you need them to do. ”

Jim Meyers

President

National Copy Cartridge



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